A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 0789
September 11, 1989

JULY

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	374,858	472,034	-20.6%	121,525	119,251	1.9%	496,383	591,285	-16.1%
(-) Ending Inventory	1,787,936	1,228,624	45.5%	227,958	177,319	28.6%	2,015,894	1,405,943	43.4%
(=) Total Disappearance	597,573	550,330	8.6%	115,297	102,025	13.0%	712,870	652,355	9.3%
(-) Exports	343,179	322,962	6.3%	68,199	53,252	28.1%	411,378	376,214	9.3%
(=) Disappearance-Canada & United States	254,394	227,368	11.9%	47,098	48,773	-3.4%	301,492	276,141	9.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,016											
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1989

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1989 JUL	1988	MINE SITE	OFFSITE	1989	1988	1989 JUL	1988
MURIATE								
Special Standard	21,619	11,253	13,563	10,835	24,398	34,875	26,002	44,023
Standard	154,472	188,216	329,029	112,334	441,363	333,582	305,389	196,286
Chemical	4,335	6,604	9,696	3,987	13,683	10,829	6,589	6,457
Coarse	129,397	150,687	263,477	510,279	773,756	496,327	181,005	143,993
Granular	133,542	177,429	361,886	222,724	584,610	396,655	148,334	215,303
Soluble	31,421	41,443	66,806	62,399	129,205	94,571	24,584	37,939
Sulphates	21,597	15,653	34,053	14,826	48,879	39,104	20,967	8,354
TOTAL:	496,383	591,285	1,078,510	937,384	2,015,894	1,405,943	712,870	652,355

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUL	
	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989	1988
MURIATE										
Special Std	15	13	28,129	25,923	-	-	-	-	28,144	25,936
Standard	15,421	9,663	252,640	183,625	18,439	19,825	331	513	286,831	213,626
Chemical	-	-	-	-	6,218	5,445	405	12	6,623	5,457
Coarse	133,396	132,178	41,999	36,962	-	-	-	-	175,395	169,140
Granular	56,746	87,034	67,518	95,132	-	-	-	-	124,264	182,166
Soluble	8,063	12,123	3,282	13,796	9,870	7,944	3,612	10,086	24,827	43,949
Sulphates	6,908	5,722	13,462	10,165	534	483	-	-	20,904	16,370
TOTAL:	220,549	246,733	407,030	365,603	35,061	33,697	4,348	10,611	666,988	656,644

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1989

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE	
	1989	JUL	1988	MINE SITE	OFFSITE	1989	1988	1989 JUL	1988
MURIATE									
Special Standard	21,619		11,253	13,563	10,835	24,398	34,875	26,002	44,023
Standard	117,444		154,685	260,583	110,962	371,545	266,258	260,848	168,598
Chemical	4,335		5,897	8,807	3,987	12,794	10,214	5,972	5,585
Coarse	116,667		135,702	249,903	510,279	760,182	480,943	165,537	138,307
Granular	89,772		127,454	278,265	221,350	499,615	345,883	115,628	158,140
Soluble	25,021		37,043	57,003	62,399	119,402	90,451	23,586	35,677
TOTAL:	374,858		472,034	868,124	919,812	1,787,936	1,228,624	597,573	550,330

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JUL	
	1989	JUL	1988	1989	JUL	1988	1989	JUL 1988	1989	JUL 1988	1989	1988
MURIATE												
Special Std	15		13	28,129		25,923	-	-	-	-	28,144	25,936
Standard	7,321		5,080	227,371		171,239	8,489	9,979	-	-	243,181	186,298
Chemical	-		-	-		-	5,612	5,445	393	12	6,005	5,457
Coarse	131,667		126,543	30,064		36,962	-	-	-	-	161,731	163,505
Granular	40,954		59,136	50,328		65,108	-	-	-	-	91,282	124,244
Soluble	7,419		11,119	3,282		13,796	9,514	6,775	3,612	9,922	23,827	41,612
TOTAL:	187,376		201,891	339,174		313,028	23,615	22,199	4,005	9,934	554,170	547,052

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

JULY 1989

	PRODUCTION		ENDING INVENTORY July 31				DISAPPEARANCE	
	1989 JUL	1988	MINE SITE	OFFSITE	1989	1988	1989 JUL	1988
MURIATE								
Standard	37,028	33,531	68,446	1,372	69,818	67,324	44,541	27,688
Chemical	-	707	889	-	889	615	617	872
Coarse	12,730	14,985	13,574	-	13,574	15,384	15,468	5,686
Granular	43,770	49,975	83,621	1,374	84,995	50,772	32,706	57,163
Soluble	6,400	4,400	9,803	-	9,803	4,120	998	2,262
Sulphates	21,597	15,653	34,053	14,826	48,879	39,104	20,967	8,354
TOTAL:	121,525	119,251	210,386	17,572	227,958	177,319	115,297	102,025

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUL	
	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989 JUL	1988	1989	1988
MURIATE										
Standard	8,100	4,583	25,269	12,386	9,950	9,846	331	513	43,650	27,328
Chemical	-	-	-	-	606	-	12	-	618	-
Coarse	1,729	5,635	11,935	-	-	-	-	-	13,664	5,635
Granular	15,792	27,898	17,190	30,024	-	-	-	-	32,982	57,922
Soluble	644	1,004	-	-	356	1,169	-	164	1,000	2,337
Sulphates	6,908	5,722	13,462	10,165	534	483	-	-	20,904	16,370
TOTAL:	33,173	44,842	67,856	52,575	11,446	11,498	343	677	112,818	109,592